FINANCIAL REVIEW

Men's Health

A nod's as good as a wink

When difficult questions are fired at you in front of others, don't freeze. The best thing to do first is to nod, briefly. Regardless of whether you have an answer, a nod gives the questioner initial confidence in you. It is also a form of "visual positive self talk" and buoys your confidence to respond, according to Michael Kelly, a Sydney-based executive personal communications coach.

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